

**Gregory W. Nicklas**

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Worton, MD 21678*

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15645 Collins Avenue #205  
N. Miami Beach, FL 33160*

Ms. Shirley Mason, Executive Director  
B.E.A.C.H.E.S Foundation  
P.O. Box 530306  
Miami Shores, FL 33153

January 17, 2011

Dear Ms. Mason:

I am writing to confirm my offer to provide financing to B.E.A.C.H.E.S. to assist in your efforts to be awarded the interim (and eventually, permanent) contract to provide food and equipment rental concession services at Haulover Beach.

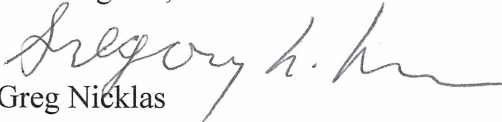
I will provide you with up to \$50,000 in financing for start-up costs and other operational expenses of running the concession. I offer this financing because I have seen how you love and care for Haulover Beach, and how you effectively operate the services you currently provide on the beach. As a partner in 5 restaurants in Washington DC, I am aware of the importance of customer care and operational effectiveness. You have proven that you have outstanding skills in both of those areas.

I am open to discussing the terms of the financing, but I assure you they will be favorable to your organization. For example, I anticipate that the rate will be Prime plus 1% (currently 4.25%) and the financing will be amortized over 5-10 years at your option. There will be no points, closing costs, or pre-payment penalties.

Please feel free to share this letter with others as you pursue the acquisition of the concession services contract. If you have any questions or need additional information, please call me on 786-274-7250 or on my mobile 202-345-5479.

Thank you for all of your hard work all these years!!

Best Regards,

  
Greg Nicklas